

**Ultimate CNG, LLC**

**CNG for the Truck Fleet**

**Faster, Better, Simpler**

October 5, 2012



ULTIMATE CNG, LLC

# The FuelMule

- A self-contained mobile CNG Station
- Delivers CNG to fleets, fast-fill, on-site, in-tank
- One FuelMule fuels 25-50 trucks per day.



# The FuelMule



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# The FuelMule in Action



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# FuelMule Specs

- Freightliner M2-112 natural gas-powered truck chassis with Cummins, 8.9L ISL-G engine.
- Ariel compressor capable of delivering 8 DGE/min of CNG at 3,600 PSI
- On-board storage capacity of 700 GGE, deliverable at 3,600 PSI (light-weight NGV2 Class 3 tanks)
- Separate electronic metering for 2 trucks fast-filling simultaneously
- Professional resources: Gas Technology Institute (engineering & design), ANGI (equipment & fabrication), Monroe (fabrication & assembly)



# Advantages to Fleets

- CNG delivered on-site, in-tank at significantly less cost/gallon than diesel.
- Reduces risk. Allows fleets to try CNG without investing in CNG fueling infrastructure. Free-up capital to invest elsewhere in the business.
- Instantly creates time for employees to do other profitable work (no driving to/from station, no waiting in line, no waiting while filling).
- No need for in-house CNG fueling expertise or CNG equipment maintenance contracts.



# Faster CNG Adoption

- Fleets don't have to bet the ranch – they can try a few trucks at each location.
- Solves “Chicken or Egg” dilemma (too few trucks to justify a permanent station). Aggregates demand in small numbers and grows base from which a permanent station can ultimately be built, close to the demand.
- As close as possible to the ease and convenience of existing diesel fueling. Makes first experience with CNG a positive one.





# Who is Ultimate CNG LLC?

## Our Mission

Provide clean, plentiful and economic natural gas to U.S. trucks:

- Increase the competitiveness of U.S. companies by lowering the cost of energy.
- Reduce U.S. dependence on foreign oil.
- Improve the environment - lower the amount of greenhouse gas and other motor-fuel pollutants.

## Our Target Market

Private and Public fleets, Utilities, Municipalities and LTL carriers.

## Our Management

CEO – Dennis Pick, Fairfax, Va. With 25 years in the energy industry, Dennis has experienced the entire natural gas chain from exploration to consumption at the end of the utility distribution system. He has managed over \$1 billion of energy assets/revenue including super-refrigerated ships transporting liquefied petroleum gas from producing nations to consuming nations around the world. He has unique experience managing energy price risk given his tenure running a global energy trading operation. Dennis graduated from Creighton University and is a CPA and attorney. He has worked for Northern Natural Gas, Enron and Columbia Gas.

COO – Brian Fimian, Fairfax, Va. Having built a property inspection business from start-up to a successful national operation, as well as developed several successful real estate projects, Brian comes with a unique entrepreneurial, customer-focus. Along with his deep experience building companies from the ground up, Brian's training in engineering enables him to quickly and resourcefully solve complex and technical customer problems. Brian graduated from Virginia Tech and is an electrical engineer. He has worked for RACAL and U.S Inspect, a national inspection company he co-founded.

## Contact

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